

2018

ANNUAL REPORT

Ohio Children's Alliance

*Leading change for child
and family service providers*

CELEBRATING
45 YEARS

1973 - 2018

2600 Corporate Exchange Drive, Suite 180
Columbus, OH 43231
(614) 461-0014 www.OhioChildrensAlliance.org





LETTER FROM CEO & BOARD CHAIR

To Our Members and Supporters,

Your loyal support and activism during 2018 propelled the Ohio Children's Alliance to become larger and more impactful than at any point during our 45-year history.

Together with our members, we improved the major re-design of Ohio's behavioral health system. We advocated for rate increases and regulatory improvements, facilitated member agency readiness, and built lasting relationships with managed care and state leaders. Our behavioral system is better today as a result of our collaborative work.

During 2018, we were equally focused on child and family services issues, particularly the Family First Prevention Services Act. We developed and launched a readiness campaign and helped design the state's implementation plan. Ohio is now better positioned to maximize opportunities from the federal Act.

Our growing support from member agencies and funders enables us to dedicate the time and resources needed to plan these major system reforms. During 2018, our membership grew to 91, our largest membership ever. The more agencies that collaborate in the Alliance helps us get closer to achieving our mission.

A key strategy to achieving our mission is leveraging the power of collaboration. Our Alliance's new provider network – the Child and Family Health Collaborative of Ohio – is fueling collaboration and business ventures among our members. During 2018, we began administering the Bridges program which supports hundreds of young adults aging out of foster care, and we built our first health quality incentive program.

Your support of Ohio Children's Alliance helps us keep up this pace of progress. We look forward to achieving even more with you in 2019 and beyond!

A handwritten signature in black ink, appearing to read 'M. Mecum'.

Mark Mecum, Chief Executive Officer

A handwritten signature in black ink, appearing to read 'Matt Kresic'.

Matt Kresic, Board Chair



BOARD OF DIRECTORS

PRESIDENT: Matt Kresic
Homes for Kids

John Banchy
The Children's Home of Cincinnati

Anita Koerner
South Community

PRESIDENT-ELECT: Nancy Harvey
Community Teaching Homes

Vicki Clark
Ravenwood Health

Sheree Lynch
Positive Leaps

TREASURER: Eric Cummins
St. Joseph Orphanage

Sarah Cochey
Youth Advocate Services

Sean Reilly
UMCH Family Services

SECRETARY: Bryan Forney
Focus on Youth

Richard Graziano
The Village Network

Debra Rex
Beech Brook

Jeffrey Greene
St. Vincent Family Center

Bruce Tessena
Abraxas

Kristina Hudson
Bair Foundation

STAFF

Mark M. Mecum
Chief Executive Officer

Geoff Hollenbach
Bridges Program Administrator

Ruth Zimmerman
Office Administrator

Karen Hill
Chief Operating Officer

Eliza Phinney
*Bridges Intake and Referral
Coordinator*



Ohio Children's Alliance

Leading change for child and family service providers

Child Centered. Family Focused. Member Driven.

The Ohio Children's Alliance believes that all children deserve the opportunity to grow up in healthy, safe, and loving environments. Investing in this belief is an investment in our state's future.

We advocate and foster collaborations aimed at improving lives of children and the success of their families. The Alliance advocates with an informed and unified voice that is effective and produces results.

Members and supporters of the Ohio Children's Alliance are connected to a respected community of collaborators and are provided access timely news and innovative resources. Together, we are advancing change and improving lives.

Educate

Dedicated to sharing knowledge, resources and opportunities

Advocate

Dedicated to building efficient paths to the best outcomes for Ohio's children and families

2018

ACCOMPLISHMENTS



Educate

- Provided Middle Management Leadership Academies for 80 of our members, in partnership with the National Council for Behavioral Health, through a grant from OhioMHAS
- Advances best practices in trauma informed care to over 400 Ohioans, in partnership with OhioMHAS, by managing the 5th Annual Ohio Trauma Informed Care Summit.
- Led a clinical training series on tools and strategies to serve families, children, and caregivers impacted by the opiate crisis; 3 trainings provided to 60 practitioners
- Advanced evidence-based practices for children through a training series with the National Institute for Trauma and Loss in Children; ten trainings provided to over 200 practitioners

2018 Accomplishments continued on next page

Innovate

Dedicated to promoting the needs of Ohio's children by being in front, up front and exceedingly prepared for the future

Connect

Dedicated to fostering a respected community of collaborators

2018

ACCOMPLISHMENTS

2018 Accomplishments continued from previous page

Advocate

- Provided leadership to our members and the new Governor DeWine Administration on Ohio's readiness and implementation of the Family First Prevention Services Act
- Co-chaired the Ohio Foster Care Advisory Group and co-authored a report of recommendations, many of which have already been implemented, including the new statewide Foster and Adopt Marketing campaign
- Improved implementation of the Behavioral Health Medicaid Re-Design through collaboration with ODM, OhioMHAS, and Medicaid managed care organizations; this includes formation of rapid response units, cash advances to providers, time extension of various protections for providers, and technical assistance with providing contracting, coding, a claims resolution
- Advocated for Ohio legislative and regulatory system change in partnership with various statewide coalitions including: Advocates for Ohio's Future, Coalition for Healthy Communities, Parity at 10 Coalition, Ohio Opioid Education Alliance, and the Ohio Children's Budget Coalition
- Advocated for national policy improvements in partnership with: Alliance for Strong Families and Communities, Child Welfare League of America, and Family Focused Treatment Association
- Supported the O.H.I.O. Youth Advisory Board and A.C.T.I.O.N. Ohio youth advocacy efforts
- Appointed to serve a 3rd term on the Governor's Council on Juvenile Justice

Innovate

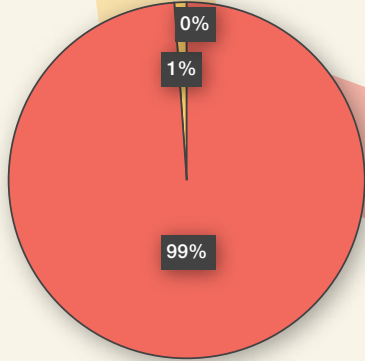
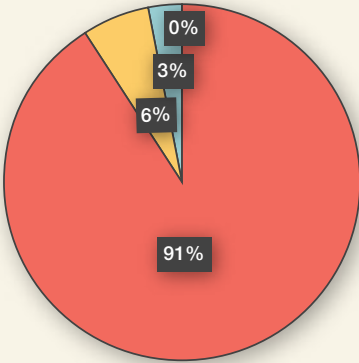
- Helped design and launch Ohio's first extended foster care program, Bridges, in partnership with ODJFS, that empowers young adults aging out of foster care with resources to succeed in adulthood
- Successfully developed and executed a contract with ODJFS to manage Bridges through our Collaborative's network, delivering support and resources to over 600 young adults during 2018
- Successfully secured a group provider and value-based reimbursement agreement for over 30 of our member agencies, with UnitedHealthcare, aimed at improving health outcomes of children and families
- Advanced back office efficiencies and innovations for our members in partnership with the National Council for Behavioral Health, through a grant from OhioMHAS
- Connected dozens of providers with rapid cycle change consultation and managed care preparedness
- Launched a pediatric quality initiative in collaboration with Partners for Kids, a Columbus-based Accountable Care Organization
- Equipped our members to advance innovative clinical and population health management strategies

Connect

- Implemented a readiness assessment of FFPSA provided to hundreds of local agencies, in partnership with PCSAO, ODJFS, and UnitedHealthcare
- Convened two statewide conferences before a combined audience of almost 500 Ohioans
- Convened over 30 committee meetings to explore behavioral health, foster care, adoption, and residential treatment policies and best practices
- Started a membership affinity group for continuous quality improvement professionals

Revenue & Expenses

CALENDAR YEAR 2018



REVENUE

■ Grant & Contributions	\$7,560,311
■ Membership Dues	\$439,862
■ Program Services	\$267,780
■ Investment Income	(\$24,791)

TOTAL \$8,243,162

EXPENSES

■ Program	\$8,097,434
■ Administrative	\$115,589
■ Fundraising	\$861

TOTAL \$8,213,883

As of 12/31/18, consolidated net assets = \$822,007

Purchase a Kids First+ Specialty License Plate

Ohio drivers can show their support for vulnerable kids by purchasing a Kids First specialty license plate, available for purchase through your local BMV and at OPLATES.com. Sales of the plate benefit the Ohio Children's Alliance.

Go to OPLATES.com, visit any Ohio Deputy Registrar location, or call the Ohio BMV at 1-800-589-TAGS and request Kids First Children's Alliance.





Child & Family

HEALTH COLLABORATIVE OF OHIO

The Ohio Children's Alliance formed the Child and Family Health Collaborative of Ohio ("Collaborative") in 2017. Its founding purpose is to offer a venue for Alliance member agencies to collaborate on business ventures to improve client outcomes, particularly in the Medicaid managed care environment.

Today, the Collaborative is comprised of 38 member organizations, all of which are members of Ohio Children's Alliance. It is one of just two known behavioral health provider networks in Ohio, and is the largest.

The Collaborative is governed by the Ohio Children's Alliance Board of Directors and a Governing Council chaired by Mark Mecum (President), Bradley Bahl (Vice President), Gary Stammler (Treasurer), and Susan Ballard (Secretary).

The Collaborative's main initiatives during 2018 were launching the Bridges program and building an infrastructure to improve health outcomes for children and families.

Bridges

Bridges is a new program designed to help former foster youth successfully transition to independence. Since launching in February 2018, more than 600 young adults have enrolled in Bridges, which provides guidance and support to participants as they transition to adulthood.

Bridges is administered by ODJFS through a contract with the Collaborative, which works in partnership with experienced provider agencies throughout the state. Through regular meetings with Bridges representatives, participants develop goals, learn skills and access services related to employment, education, health care and household maintenance.

The Collaborative is committed to achieving optimal outcomes for the hundreds of young adults served in Bridges. We are excited about the program's rapid growth and the success achieved by our young adult participants!

Health Quality Improvement

Secured a group provider agreement with UnitedHealthcare (UHC) spanning 36 providers and nine lines of UHC business including Medicaid.

Developed a two-year value-based reimbursement contract with UHC spanning 34 providers.

Established a Quality Committee that is coordinating health quality improvement efforts in the areas of preventing emergency department (ED) utilization, improving ED follow-up care, and improving psychotropic and ADHD drug prescribing.

Bridges Program for Former Foster Youth Celebrates 1st Anniversary Successes

One of our newest staff members is Geoff Hollenbach who serves as our Bridges Program Administrator. In this role, he manages the strategy and day-to-day oversight of the Bridges program.

PARTICIPANT SUCCESSSES:

Bridges Participants experienced many successes and overcame many barriers as a result of being in the program. Some of these include – experiencing housing stability for the first time, attending and/or graduating from secondary or post-secondary educational institutions, being reunited with their children, finding and maintaining employment, establishing permanent connections, utilizing valuable community resources, ending homelessness, receiving needed medical

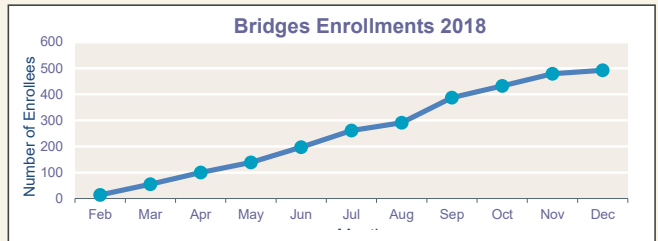
care and learning valuable life skills needed to fully support their independence. It is also important to mention the positive relationships that were built between the Participants and the Liaisons, many of which will continue for years to come.

“Every day, our Bridges team receives inspiration from the hundreds of young adults that we have the honor of serving,” said Mark Mecum, CEO of the Collaborative, a program of the Ohio Children’s Alliance. “Their resilience and drive to overcome life’s obstacles is remarkable. We are proud of the partnership we have achieved with ODJFS and look forward to making the second year of Bridges even better.”

I am very proud of the efforts put in by the Child and Family Health Collaborative, the Bridges team at the Ohio Department of Job and Family Services and our 25 provider agencies to make the launch and subsequent first year of service a success. Truly, this greater “collaborative” of talented and caring individuals came together with a huge commitment of resources to create something very special for the nearly 600 enrolled Bridges Participants in the 11 months since our program launch in February 2018.



Geoff Hollenbach
Bridges Program Administrator



OVER
1200
referrals
were
received by
Bridges

130
participants
living
in host
homes

43
participants
enrolled
in college

400
participants
with
stable
employment

253
Best
Interest
court
hearings
held as part of the
ongoing eligibility
process.

MEMBERSHIPS AND COALITIONS

NATIONAL ORGANIZATIONS

Alliance for Strong Families and Communities
CHAMPS – Children Need Amazing Parents
Child Welfare League of America (CWLA)
Council on Accreditation (COA)
Foster Family-Based Treatment Association (FFTA)
National Council for Behavioral Health
National Organization of State Associations for Children (NOSAC)

STATE ORGANIZATIONS

Coalition for Healthy Communities
RALI Ohio – Rx Abuse Leadership Initiative
Ohio Opioid Education Alliance
Advocates for Ohio's Future
Ohio Children's Budget Coalition
Ohio Adoption Planning Group (OAPG)
Ohio Independent Living Association (OHILA)
Ohio Juvenile Justice Alliance
Ohio Reach
Parity at 10 Coalition

PUBLIC PARTNER MEMBERS

Champaign County Department of Job and Family Services
Licking County Department of Job and Family Services
Montgomery County Children Services
Trumbull County Children Services

SUPPORTING PARTNERS

UnitedHealthcare
Etactics
Prism
Starfish Alliance

GRANTS & CONTRIBUTIONS

CareSource Foundation
Dave Thomas Foundation for Adoption
John Banchy
ODJFS
OhioMHAS
PhRma
UnitedHealthcare

FULL MEMBERS

A New Leaf
Abraxas Youth & Family Services
Access for Youth
*Adriel
Advantage Family Outreach & Foster Care
Agape for Youth
Audrey House
Avondale Youth Center
Bair Foundation
*Beech Acres Parenting Center
*Beech Brook
Belmont Pines Hospital
Boundless Behavioral Services
*Buckeye Ranch, The
Camelot Community Care
Caring for Kids
Children's Center of Ohio, The
*Children's Home of Cincinnati, The
CHOICES
Christian Children's Home of Ohio
Chrysalis Family Solutions
Columbus Springs Dublin
Community Teaching Homes
Dungarvin Ohio
Eastway Behavioral Healthcare
Envision
Family Pride of Northeast Ohio
Focus on Youth
Fox Run Center for Children and Adolescents
*Genacross Family & Youth Services
Hittle House
Homes For Kids
House of New Hope
Isaiah's Place
JusticeWorks YouthCare
Kids Count Too
Life Start
Lighthouse Youth and Family Services

Marie's House of Hope
*Marsh Foundation, The
Mayo Home for Youth Development
Mended Reeds
National Youth Advocate Program
Nationwide Children's Hospital
Necco
Nella's Place Therapeutic Group Home
New Beginnings Residential Treatment Center
Northeast Ohio Adoption Services
*Oesterlen Services for Youth
Ohio Mentor
Pathway Caring for Children
Positive Education Program
Positive Leaps
Pressley Ridge
PsyCare
Quality Care Residential Homes
Quality Time With Wisdom
Ravenwood Health
Safely Home
Seeds 4 Life Inc.
Sequel Pomegranate Health Systems
Shelter Care
South Community
Specialized Alternatives for Families and Youth
St. Aloysius
*St. Joseph Orphanage
St. Vincent Family Center
Striving for Greatness
The Village Network
Unified Dwelling
Unk's Place
*UMCH Family Services
Viaquest
Your Road to Success
Youth Advocate Services
Youth Villages

**Charter Member (1973)
Current as of April 1, 2019*

Ohio

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